



Look at What Other Agents are Saying...

Tom W., California:

"Rocco, I so enjoy your training for FEC. I'm a new agent for Final Expense. I have been an agent for 41 years and I am looking forward to selling it! Keep up the wonderful training. I really enjoy your motivational manner in which it's delivered!"

Dale C., Massachusetts:

"It's working and I wanted to take a moment to say "Thank you" for everything you and the team are doing to help me on this!"

Jason T., Tennessee:

"Rocco, Loving the final expense market my man. Great products, great market. I really like the carriers' offerings. Keep me posted on anything new. I am your man in TN!!"

Glen S., Michigan:

"You ROCK AS A TRAINER! You are the best. I have just joined FEC, and I really enjoy your very motivating sessions on Tuesday a.m. I have been through several training sessions for FE, and yours is by FAR the BEST! I love that passion and enthusiasm; it's contagious and VERY MOTIVATING!"

Conrad T., Hawaii:

"Aloha Rocco, I was on the webinar last week and your presentation certainly was riveting! What excites me is that I have always wanted to offer final expense benefits but just never found the right fit. You see, for over 20 years, I worked as a Memorial and Sales Counselor for a cemetery/mortuary here in Hawaii. I did pretty well selling "Underground Condominiums" and eventually got burned out from all of the cold-calling and door-knocking. There was no such thing as marketing programs back in the day. So you can imagine the excitement that your presentation generated for me. It was like the second coming. It has been a lean year for me so far, so this opportunity is like my ship coming in. Thank you so much!"

Joseph M., California:

"Rocco, Great presentation today! I believe after watching you and reviewing your website, it seems far ahead of other marketing organizations."



John M., Florida:

“Thanks for your help with the Prescription Cards, getting me appointed, and all your training. You guys are really doing a great job for agents out there!”

Bob P., Pennsylvania:

“Your program, Final Expense Champions, is awesome! I am moving out of health insurance to your field. The leads program is fabulous. The companies you offer are great. Although I wish it was now, in a few more weeks (at the latest), I will move over to be exclusively final expense and guaranteed issue life sales and surely make a good income by doing so. Thanks for setting this up.”

Jim F., New Jersey:

“The lead program by Leads Concepts is head and shoulders above anything else I have tried. The mailing list alone is a superior way to get leads and appointments. This is what I did: I scanned the list for addresses that I did not get cards back on, but had a telephone number. I mailed them a letter (using FEC format), and then followed up with a telephone call... Yes, I am getting appointments! What else works very well is stopping by the address. Yes it really does! People are glad to meet you and after seeing your smiling face, will in most cases agree to set an appointment with you. I look forward to picking up additional knowledge about the ‘tricks of the trade’ from upcoming webinars.”